

Manufacturing/Distribution Industrial Chemicals and Equipment Profile #1310

LOCATION

Rocky Mountain Region

ASKING PRICE/TERMS

Business \$400,000
 Real Estate..... 500,000
 Total \$900,000

It is believed that a qualified Purchaser would be able to obtain an SBA guaranteed loan with an approximate down payment of \$150,000. The balance of \$750,000 would then be financed over 25 years, at an estimated interest rate of 6%, with monthly payments of approximately \$4,833.

ASSETS INCLUDED (Estimated)

Furniture, Fixtures, Equipment..... \$ 30,000
 Inventory..... 80,000
 Total \$110,000

ADDITIONAL ASSETS (Subject to Appraisal)

Real Estate..... \$500,000

FINANCIAL INFORMATION

<i>(FYE August 31)</i>	Gross Sales (\$)	Adjusted Profit (\$)*
2006	892,879	198,440
2007	893,351	178,943
2008	739,044	178,742
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2009 (4 mos.)	268,730	72,387
2010 (6 mos.)	333,167	87,722

Note: The Company changed from a C Corporation to an S Corporation and, effective January 1, 2010, is on a calendar year end.

**Assumes purchase of real estate.*

EMPLOYEES

Full-time (includes one owner).....6
 Part-time (includes one owner).....2

OWNERSHIP FORM

S Corporation

REASON FOR SALE

Retirement

OVERVIEW

In business for more than 25 years, this company assists businesses and institutions in their day-to-day industrial maintenance and sanitation needs. The company manufactures and distributes industrial chemicals and equipment to numerous industries: schools, churches, hospitals, airports, nursing homes, multi-family housing, hotels, motels, etc.

The company distributes to three states in the region and has a trained sales staff in place. Customers are not only local businesses, but national as well (on a regional basis).

We believe this company would make an excellent acquisition candidate for a marketing/sales-oriented entrepreneur with a facilities management background or another similar-type business looking to expand into the area.

All information has been provided by the Seller and is not warranted by First Business Brokers, Ltd.



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