

# Heating & Air Conditioning Company Profile #809

## LOCATION

Denver Metro Area

## ASKING PRICE/TERMS

Business..... \$290,000

*It is believed that a qualified Purchaser would be able to obtain an SBA guaranteed loan for a substantial portion of the purchase price. The loan would be amortized over a ten year period at an approximate interest rate of 6%.*

## ASSETS INCLUDED (Estimated)

Furniture, Fixtures, Equipment..... 19,389  
Inventory ..... 2,500  
Vehicles..... 18,500  
Total ..... \$40,389

## FINANCIAL INFORMATION

	Gross Sales (\$)	Adjusted Profit (\$)
2006	961,104	120,651
2007	992,708	162,495
2008	874,785	153,158
2009	770,946	113,479

## EMPLOYEES

Full-time (includes owner) ..... 7

## OWNERSHIP FORM

S Corporation

## REASON FOR SALE

Owner has other business interests, and wants to devote more time to his children.

## OVERVIEW

Located in the Denver Metro area, this well established Heating and Air Conditioning Company was founded in 1981. The business emphasizes residential and small commercial installation and service of heating systems, ventilation, air-conditioning units, radiant heat, boilers and evaporative coolers.

The team of employees includes six individuals with extensive industry experience and an in-depth knowledge of the most recent products.

Highlights include:

- Over 29 years of name recognition in the community.
- Established reputation of superior customer satisfaction.
- Over 80 service contracts in place.
- The current owner is willing to stay and train the new owner, as needed for up to 90 days, to ensure a smooth transition.
- The current owner operates the business from his home, contributing to the low overhead.

*All information has been provided by the Seller and is not warranted by First Business Brokers, Ltd.*



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